## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 3, 2008

## **GUESS?**, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

1-11893

(Commission File Number)

95-3679695 (IRS Employer Identification No.)

1444 S. Alameda Street Los Angeles, California 90021 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (213) 765-3100

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

Guess?, Inc. (the "Company") issued a press release on June 3, 2008 announcing its financial results for the quarter ended May 3, 2008. A copy of the press release is being furnished as Exhibit 99.1 attached hereto.

The information in this Item 2.02 of Form 8-K is being furnished hereby and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits.

99.1 Press Release of Guess?, Inc. dated June 3, 2008 (financial results for the quarter ended May 3, 2008)

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Guess?, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: June 3, 2008

GUESS?, INC.

By: /s/ Carlos Alberini

Carlos Alberini President and Chief Operating Officer

#### EXHIBIT INDEX

# Exhibit No. Description 99.1 Press Release of Guess?, Inc. dated June 3, 2008 (financial results for the quarter ended May 3, 2008)



## **NEWS RELEASE**

#### GUESS?, INC. REPORTS Q1 EPS GROWTH OF 34% TO A RECORD OF \$0.51

#### **<u>REPORTS 29% Q1 REVENUE GROWTH TO RECORD OF \$489 MILLION</u>**

#### RAISES FISCAL 2009 EPS GUIDANCE TO A RANGE OF \$2.40 TO \$2.48

#### **First Quarter Highlights**

- All business segments delivered double-digit revenue and operating earnings growth
  - European revenues up 50%
  - North American retail revenues up 18%; comp sales up 7%
- Operating earnings increased 31%
- Net earnings increased 35% to \$47.8 million

LOS ANGELES, June 3, 2008 - Guess?, Inc. (NYSE: GES) today reported financial results for the first quarter of its 2009 fiscal year, which ended May 3, 2008.

#### First Quarter 2009 Results

For the first quarter of fiscal 2009, the Company reported record net earnings of \$47.8 million, an increase of 35% compared to net earnings of \$35.5 million for the quarter ended May 5, 2007. Diluted earnings per share increased 34% to \$0.51 in the current quarter versus \$0.38 in the prior year quarter.

Paul Marciano, Chief Executive Officer, commented, "We are very pleased with our financial performance this quarter, especially considering the current economic environment in the U.S. We increased revenues by 29% and achieved earnings per share growth of 34%. Our strategy to expand our international business continues to yield strong results; in the first quarter, two-thirds of the revenue growth for the Company was generated by our European and Asian businesses. Our business continues to evolve into a highly diversified model where we do not depend on any one channel, territory or product category."

Mr. Marciano continued, "The strength of our brand was evident across all of our businesses, with each of our segments delivering double-digit revenue growth and all contributing to our earnings increase. Overall, our performance resulted in an operating margin expansion and a 35% increase in earnings, marking our 19<sup>th</sup> consecutive quarter of earnings growth. Along with our licensee partners, we have developed a lifestyle assortment of products that resonates extremely well with our customers worldwide. We continue to manage our business prudently and make investments globally to position the Company for profitable growth and to penetrate markets where the brand is well known but is not fully developed."

Total net revenue for the first quarter of fiscal 2009 increased 29.4% to \$489.2 million from \$377.9 million in the prior-year quarter. The Company's retail stores in North America generated revenue of \$211.9 million in the first quarter of fiscal 2009, an 18.1% increase from \$179.5 million in the same period a year ago. Comparable store sales increased 7.0% for the first quarter of fiscal 2009, compared to the same period a year ago. This represents our 21<sup>st</sup> consecutive quarter of same store sales growth in North America. The Company operated 391 retail stores in the U.S. and Canada at the end of the first quarter of fiscal 2009 versus 336 stores a year earlier.

Net revenue from the Company's wholesale segment, which includes the Company's Asian operations, increased 26.9% to \$75.1 million in the first quarter of fiscal 2009, from \$59.2 million in the prior-year period.

Net revenue from the Company's European segment increased 50.2% to \$178.7 million in the first quarter of fiscal 2009, compared to \$118.9 million in the prior-year period.

Licensing segment net revenue increased 15.7% to \$23.5 million in the first quarter of fiscal 2009, from \$20.3 million in the prior-year period.

Operating earnings for the first quarter of fiscal 2009 increased 31% to \$75.9 million (including a \$5.9 million favorable currency translation benefit) from \$57.9 million in the prior-year period. Operating margin in the first quarter increased 20 basis points to 15.5%, compared to the prior year's quarter. This margin expansion was a result of higher European product margins and a higher mix of European business, improved leverage over occupancy costs, partially offset by lower product margins in North America and increased costs related to infrastructure investments.

The Company's effective tax rate declined to 36.0% for the first quarter of fiscal 2009, from 38.7% for the first quarter of the prior year.

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#### <u>Outlook</u>

The Company's expectations for the fiscal year ending January 31, 2009, are now as follows:

- Consolidated net revenues are expected to range from \$2.03 billion to \$2.08 billion.
- Operating margin is expected to be about 17.7%.
- Diluted earnings per share are expected to be in the range of \$2.40 to \$2.48.

The Company also provided the following expectations for its second quarter of fiscal 2009, which will end August 2, 2008:

- Consolidated net revenues are expected to range from \$445 million to \$465 million.
- Operating margin is expected to be about 15.5%.
- Diluted earnings per share are expected to be in the range of \$0.47 to \$0.49.

#### **Dividend**

The Company also announced today that its Board of Directors has approved a quarterly cash dividend of \$0.08 per share on the Company's common stock. The dividend will be payable on July 3, 2008 to shareholders of record at the close of business on June 18, 2008.

The Company will hold a conference call at 4:30 pm (ET) on June 3, 2008 to discuss the news announced in this press release. A live webcast of the conference call will be accessible at <u>www.guessinc.com</u> via the "Investor's Info" link. The webcast will be archived on the website for 30 days.

Guess?, Inc. designs, markets, distributes and licenses a lifestyle collection of contemporary apparel, denim, handbags, watches, footwear and other related consumer products. As of May 3, 2008, the Company operated 391 retail stores in the United States and Canada and 607 retail stores outside of North America, of which 63 were directly owned. The Company also distributes its products through better department and specialty stores around the world. For more information about the Company, please visit www.guessinc.com.

Except for historical information contained herein, certain matters discussed in this press release, including statements concerning the Company's future prospects and guidance for the second quarter and full year of fiscal 2009, are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are only expectations, and involve known and unknown risks and uncertainties, which may cause actual results in future periods to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to differ materially for what is currently anticipate consumer preferences, effectively operate our various retail concepts, effectively manage inventories, successfully execute our strategies, including our supply chain and international general economic conditions and consumer confidence. In addition to these factors, the economic and other factors identified in the Company's most recent annual report on Form 10-K and other filings with the Securities and Exchange Commission, including but not limited to the risk factors discussed therein, could cause actual results to differ materially from current expectations.

Contact: Guess?, Inc. Investor Relations (213) 765-5578

Source: Guess?, Inc.

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### Guess?, Inc. and Subsidiaries Condensed Consolidated Statements of Income

(dollars in thousands, except per share data)

	Three Months Ended				
	 May 3, 2008		May 5, 2007		
	 \$	%	\$	%	
Net revenue					
Product sales	\$ 465,735	95.2% \$	357,643	94.6%	
Net royalties	23,485	4.8%	20,306	5.4%	
	 489,220	100.0%	377,949	100.0%	
Cost of product sales	 267,981	54.8%	210,367	<u>55.7</u> %	
Gross profit	221,239	45.2%	167,582	44.3%	
Selling, general and administrative expenses	 145,314	29.7%	109,648	29.0%	
Earnings from operations	75,925	15.5%	57,934	15.3%	
Other (income) expense:					
Interest expense	1,025	0.2%	924	0.2%	
Interest income	(1,533)	(0.3)%	(1,712)	(0.5)%	
Other, net	 908	0.2%	891	0.3%	
Earnings before income taxes and minority interest	75,525	15.4%	57,831	15.3%	
Income taxes	27,189	5.5%	22,363	5.9%	
Minority interest	 535	0.1%	(59)		
Net earnings	\$ 47,801	<u>9.8</u> % <u>\$</u>	35,527	9.4%	
Net earnings per share:					
Basic	\$ 0.51	\$	0.39		
Diluted	\$ 0.51	\$	0.38		
Weighted number of shares outstanding:					
Basic	92,950		91,886		
Diluted	94,039		93,240		

#### Guess?, Inc. and Subsidiaries Consolidated Segment Data (dollars in thousands)

	Three Months Ended				
	 May 3, May 5,		May 5,	%	
	 2008		2007	chg	
Net revenue:					
Retail operations	\$ 211,937	\$	179,529	189	
Wholesale operations	75,134		59,195	279	
European operations	178,664		118,919	509	
Licensing operations	23,485		20,306	169	
	\$ 489,220	\$	377,949	299	
Earnings (loss) from operations:					
Retail operations	\$ 22,844	\$	19,892	159	
Wholesale operations	12,554		10,701	179	
European operations	39,961		27,717	449	
Licensing operations	20,247		17,357	179	
Corporate overhead	(19,681)		(17,733)	119	
	\$ 75,925	\$	57,934	319	
Operating margins:					
Retail operations	10.8%		11.1%		
Wholesale operations	16.7%		18.1%		
European operations	22.4%		23.3%		
Licensing operations	86.2%		85.5%		
Total Company	15.5%		15.3%		

#### Guess?, Inc. and Subsidiaries Selected Condensed Consolidated Balance Sheet Data (in thousands)

		May 3, 2008	Fe	ebruary 2, 2008	 May 5, 2007
AS	SETS				
Cash and cash equivalents	\$	260,390	\$	275,595	\$ 189,396
Receivables, net		315,598		254,400	206,383
Inventories, net		202,804		232,159	164,500
Other current assets		46,767		52,585	39,373
Property and equipment, net		237,193		229,917	176,722
Other assets		146,819		141,572	126,412
Total Assets	\$	1,209,571	\$	1,186,228	\$ 902,786
LIABILITIES AND ST	OCKHOLDERS' E	QUITY			
Current portion of borrowings and capital lease obligations	\$	47,562	\$	35,254	\$ 37,547
Other current liabilities		303,712		353,037	253,171
Borrowing and capital lease obligations		18,453		18,724	17,796
Other long-term liabilities		120,295		116,250	103,328
Minority interest		7,511		5,989	4,548
Stockholders' equity		712,038		656,974	486,396
Total Liabilities and Stockholders' Equity	\$	1,209,571	\$	1,186,228	\$ 902,786
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#### Guess?, Inc. and Subsidiaries Condensed Consolidated Cash Flow Data (in thousands)

	Three M	onths Ended
	May 3, 2008	May 5, 2007
Net cash used in operating activities	\$ (232	2) \$ (11,357)
Net cash used in investing activities	(23,830	6) (24,867)
Net cash provided by financing activities	7,620	5 16,440
Effect of exchange rates on cash	1,237	1,563
Net decrease in cash and cash equivalents	(15,205	5) (18,221)
Cash and cash equivalents at the beginning of the period	275,595	207,617
Cash and cash equivalents at the end of the period	\$ 260,390	\$ 189,396
Supplemental information:		
Depreciation and amortization	\$ 13,813	\$ \$ 12,702
Rent	37,513	3 25,875
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#### Guess?, Inc. and Subsidiaries Retail Store Data U.S. and Canada

	Three Mon	ths Ended	
	May 3,	May 5,	
	2008	2007	
Number of stores at the beginning of the year	373	334	
Store openings	19	8	
Store closures	(1)	(6)	
Number of stores at the end of the period	391	336	
Total store square footage at the end of the period	1,817,000	1,603,000	
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